

New location allows broker to better serve clientele

hen purchasing or building a new home or cottage – be it in Toronto or in Muskoka – there is comfort in knowing your mortgage broker is nearby to help.

It's even better when you can be assured your broker brings in-depth knowledge and experience at finding mortgage solutions in either location.

Donaldson Capital mortgage broker Drew Donaldson specializes in customized solutions focused on Toronto and Muskoka. He has a select set of lenders and investors for city properties and second homes.

"Each client has their own capital requirements," explains Drew. "We have a wealth of experience at finding the right solutions for each client."

This year, Donaldson Capital opened a satellite office in downtown Port Carling to better serve the needs of their clientele, along with their main office in Toronto.

The timing made perfect sense and gives the Donaldson team

and their clients a great deal of flexibility.

"We found many of our Toronto clients end up buying or building in Muskoka," says Drew. "Having our satellite location means we're best positioned to accommodate them and new clients on the Big Three Lakes in the heart of cottage country."

Since summering up on Lake Rosseau as a child Drew always had a dream of one day opening an office in downtown Port Carling and now that has finally become a reality. He understands the mortgage requirements when purchasing multimillion-dollar cottages. The Donaldson team are experts in creative financing for construction mortgages, residential properties and second homes. It's part of the Donaldson Difference, which includes 16-plus years in the industry.

On the lending side of the equation, he has developed strong relationships with key

executives at many of the top lending partners in Canada.

Drew and his team have developed a clear-cut process they take their clients through when applying for a mortgage. They ensure every client gets the same high-level experience: from the appraisal to the funds being advanced, he and his team are with you every step of the way.

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